



**ALL INDIA  
BHARAT SANCHAR NIGAM LIMITED  
OFFICERS' ASSOCIATION**

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No. AIBSNLOA/CHQ/2019/21

Dated: 29<sup>th</sup> May 2019

To

Shri Anupam Shrivastava,  
Chairman and Managing Director,  
Bharat Sanchar Nigam Limited,  
New Delhi.

**Subject : Request for modification in consolidation of SSAs into Business Areas with particular reference to Tirunelveli & Nagercoil SSAs in Tamilnadu - regarding**

R/Sir,

It has been brought to our notice that as per orders on consolidation of SSAs into business areas, Tirunelveli SSA in Tamilnadu Circle has been consolidated with Nagercoil SSA notifying Nagercoil as Business Area. We are not aware on what basis such consolidation has been done, but we feel that this lacks any rationale or logic.

**2. For the following reasons, it will be logical and rational that Tirunelveli is treated as Business Area with Nagercoil consolidated with Tirunelveli BA.**

(a) As far as geographical area is concerned Nagercoil SSA is having two SDCAs while Tirunelveli has 6 SDCAs.

(b) The Sivagiri telephone Exchange is about 100 KMs North west of Tirunelveli HQrs and the Koodankulam Telephone Exchange is about 80 KMs East from Tirunelveli H.Qrs. Similarly, the Puliary Telephone Exchange is about 80 Kms West of Tirunelveli H.Qrs bordering Kerela State and Radhapuram Telephone Exchange is about 85 KMs East of Tirunelveli H.Qrs. Whereas Nagercoil SDCA comprising only two SDCAs having width and breadth of about 85 KMs East West and about 60 Kms North South.

(c) In case of operation from Nagercoil as H.Qrs, it will be of great difficulty to reach the Nagercoil from various areas of Tirunelveli, requiring to travel more than 200 KMs whereas it will be of about 80 Kms to reach Tirunelveli from any place in Nagercoil SSA.

(d) Infrastructure wise, Tirunelveli SSA is more advantageous as BSNL Tirunelveli has 7 storied Building located in the heart of Tirunelveli City.

(e) Tirunelveli population is double in size than that of Nagercoil District, so business potential is more in Tirunelveli SSA than Nagercoil SSA.

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(f) Most of the Central Govt.'s organizations/ Institutions like EPF, Income Tax, IOB etc., are having their regional offices in Tirunelveli only.

(g) Strategically important institutions such as NPCIL, INS, ISRO (Liquid propulsion system centre) are located in Tirunelveli District and they are Tirunelveli SSA's corporate customers.

3. Our Circle Secretary, Tamilnadu took up the issue with CGMT Tamilnadu Circle. A few days back, CGMT Tamilnadu Circle has informed our Circle Secretary that Tamilnadu Circle has written to BSNL Corporate Office, suggesting two changes, viz. Consolidating Virudhunagar SSA with Tirunelveli SSA as Business Area and consolidating Nagercoil SSA with Tuticorin SSA as Business Area.

4. We request you to kindly look into the issue and cause early decision for the changes suggested by Tamilnadu Circle administration, in view of the justifications listed above.

With kind regards,

Yours sincerely,

(Rakesh Sethi)

o/c General Secretary

Copy to : Shri Manish Kumar, GM (Restructuring), BSNL CO ND-1