



**ALL INDIA
BHARAT SANCHAR NIGAM LIMITED
OFFICERS' ASSOCIATION**

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No.AIBSNLOA/CHQ/2013/117

Dated: 27th May 2013

To

Shri R. K. Upadhyay,
Chairman and Managing Director,
Bharat Sanchar Nigam Limited,
New Delhi

Subject: Restriction on the usage of service/residential telephone connection to reduce interconnect usage charges – request for reconsideration

Ref: 1. BSNL letter No.7-1/2012-PHA dated 4.1.2013

2. Our letter No. AIBSNLOA/CHQ/2013/89 dated 16.1.2013

R/Sir,

This is in continuation of our letter cited under reference 2 above wherein we had drawn your kind personal attention towards the BSNL letter cited under reference 1 above, proposing to restrict service telephone connections to the minimum and permit calls within the LSA, barring STD calls outside the circle on selected service numbers. This decision was said to have been taken to reduce expenditure towards IUC.

2. We had pointed out that **already there is a limit for monthly usage prescribed for service connections at residences depending on the Group/Grade of the officers. The officers are to pay for the excess calls above the prescribed limits. Also, only a fraction of calls from service connections are made to customers of private operators. Similarly customers of private operators also call our service numbers. Thus IUC paid by BSNL are neutralized by the IUC paid to BSNL by the private operators for their calls terminating at these service numbers.** We had expressed our surprise as to how the decision of BSNL to place further restriction on number of service connections and barring STD calls outside the circle is going to save expenditure towards IUC. We had therefore requested you to kindly cause review of the decision so that the service connection facility is in no way restricted.

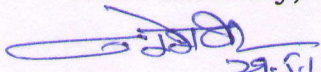
3. We have received reports from some circles that these restrictions have been implemented causing great difficulties to our executives. We would request you to kindly consider the following facts in this regard:

- i. Most of the Executives have to interact with representatives of private operators, vendors, franchisees, state and central government authorities, during their daily routine, who may not carry BSNL landlines or mobiles.

- ii. The Executives are paying towards the calls made in excess of the free call limit prescribed. This is a definite source of revenue to BSNL. The decision to place restrictions on the calls made by the Executives will result in loss of revenue to BSNL.
- iii. The BSNL letter cited under reference 1 says that the decision has been taken to reduce expenditure towards Inter-connect Usage Charges. BSNL's concern appears to be its apprehensions that for the calls made from the concessional telephones to telephone numbers of private service providers, within the free call limit, whereby BSNL will pay the IUC charges but will not receive any payment from the retired employee. It is the same situation in respect of all the ordinary subscribers as free calls are admissible for all categories of landline connections. Can BSNL impose similar restriction on ordinary subscribers too to reduce expenditure on IUC charges?
- iv. Again, BSNL receives IUC charges for the calls originating from subscribers of other operators and terminating in BSNL numbers including those of BSNL Executives. In the absence of any data to establish that outgoing calls are more than incoming calls from subscribers of other operators, reducing IUC charges appears to be only a bogey for denying the existing facilities by BSNL to its own Executives.
4. We, therefore, earnestly request you to kindly intervene immediately and to cause withdrawal of the orders referred to above.

With kind regards,

Yours sincerely,


29.5.13
(Rakesh Sethi)
General Secretary