



No. BSNLCO-NPBB/11(13)/3/2020-NWP-BB

Dated 21.08.2020

To,

The CGMs
All Telecom Circle / Telecom District.

Subject: Enrollment of spouse or ward of BSNL/DOT employees, BSNL/DOT retired employees or their wards for FTTH channel partner as MSO/TIP-reg.

Ref: 64- 253/2017/NWP-BB/FTTH Dated: 13.03.2019

1. Kindly refer this office letter vide which Circles were authorized to allow any person (including spouse or wards of BSNL/DOT employees or retired BSNL/DOT employees) having Proprietorship/ Partnership firm with an objective of providing the Telecom Services for Business Model Case I to IV as TIP/ Channel partner.
2. As per the inputs received from field offices, these instructions have been reviewed and it has been decided to discontinue the same with immediate effect. Thus no new/fresh agreement is allowed to be done with near relative of BSNL/DOT serving employees for providing the telecom Services for Business Model Case II to V as TIP/ Channel partner.
3. Further in respect of existing agreements made with any near relative of BSNL/DOT serving employees, following action shall be taken:

The work taken by the near relative of serving BSNL / DOT employees may be transferred to other TIP. In case the same is not feasible then it is ensured that, such BSNL employee is not posted in the same territory in the SSA.

4. This has been issued with the approval of competent authority.

(Ramit Maurya)
DGM (NWP-BB)

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भारत संचार निगम लिमिटेड
(भारत सरकार का उपकरण)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

64-253/2017/NWP-BB/FTTH

Dated: 13 .03.2019

To,
The CGM
All Telecom Circle / Telecom District.

Subject: Enrollment of spouse or ward of BSNL/DOT employees BSNL-DOT retired employees or their wards for FTTH channel partner as MSO/TIP-reg

Ref: (1)64-253/2013-BB dated 10.03.2014 & 27.01.2015&
(2)64-253/2017/NWP-BB/ FTTH dated 24.09.2018

1. Kindly mentioned this office letters at ref (i) vide which Circles were authorized to enter into revenue share agreements with Builders/RWAs/TIPs for providing BSNL Telecom services in upcoming residential/commercial complexes and modification has been issued time to time.
2. In this regard, BSNL Co has received suggestions/ inputs from some circles for increasing the FTTH connections through these models by enrolment of spouse or ward of BSNL/DOT employees, BSNL/DOT retired employees as FTTH channel partner.
3. This office has already modified sample agreement vide this office letter ref.(ii) " Proprietorship/ Partnership firms having an objective of providing the Telecom Services including existing Cable Operators, Firms working for OFC laying, Broadband Provisioning & Maintenance and other firms working in Telecom field etc"
4. Therefore, it is clarified that any person (including spouse or wards of BSNL/DOT employees or retired BSNL/DOT employees) having Proprietorship/ Partnership firm with an objective of providing the Telecom Services may be allowed for Business Model I to IV as TIP/ Channel partner.
5. This has been issue with the approval of Director(CFA)


(Ramit Maurya)
DGM (NWP-BB)